



ECONOMIC DEVELOPMENT

Business Incentive and Sustainability Rider

Available to new and existing commercial and industrial customers with a new or additional load of 350kW or greater. All industries within our service territory qualify. Discounts apply to the customer's regular demand-metered rate schedule in years one to five and resuming normalcy in year six. The discount applies as follows:

Years:	1-3	4	5	6
Reduction:	40%	20%	10%	0%

BUSINESS INCENTIVE AND SUSTAINABILITY RIDER

Section No. 5
Original Sheet No. 139

AVAILABILITY

Available to new or existing demand-metered commercial and industrial customers with significant new Qualified Billing Demand. Service under the Rider is limited to customers whose application for service under the Rider is approved by the Company.

RATE

The rates and provisions of the customer's regular demand-metered rate schedule shall apply except monthly demand charges for customer's Qualified Billing Demand, before the application of voltage discounts, shall be reduced as follows:

Years:	1 - 3	4	5	6
Percent Reduction:	40%	20%	10%	0%

QUALIFIED BILLING DEMAND

The portion of the customer's billing demand that qualifies for reduced demand charges. Qualified billing demand includes billing demands for standard demand, on-peak period demand, firm demand and controllable demand. Qualified billing demand does not include billing demands for off-peak period demand, distribution demand, transmission and distribution demand, contracted standby demand or contracted supplemental demand.

New Customers. This Rider is available for new load that is associated with initial permanent service. For new Customers, the Qualified Billing Demand under this Rider must be a minimum of 350 kW at a single delivery point. The demand charge reduction shall not apply during any month in which the Qualified Billing Demand is below 350 kW; provided, however, the demand charge reduction shall apply during any month in which the Qualified Billing Demand is below 350 kW as a consequence of new conservation or load control by the customer.

Existing Customers. For existing customers, Qualified Billing Demand is the new load of 350 kW or greater at a single delivery point incremental to that existing prior to approval for service under this Rider. The demand charge reduction shall not apply during any month in which the Qualified Billing Demand is below 350 kW; provided, however, the demand charge reduction shall apply during any month in which the Qualified Billing Demand is below 350 kW as a consequence of new conservation or load control by the customer.

NEW CUSTOMERS

To be considered a new customer for the purpose of this Rider, an applicant must demonstrate one of the following:

1. That business has not been conducted at the premises for at least three monthly billing periods prior to application,
2. That the predecessor customer is in bankruptcy and the applicant has obtained the business in a liquidation of assets sale; or
3. Customer's activities are largely or entirely different in nature from that of the previous customer.

(Continued on Sheet No. 5-140)

Date Filed: 11-02-12 By: David M. Sparby Effective Date: 12-01-13
President and CEO of Northern States Power Company, a Minnesota corporation
Docket No. E002/GR-12-961 Order Date: 09-03-13

MINNESOTA ELECTRIC RATE BOOK - MPUC NO. 2

**BUSINESS INCENTIVE AND SUSTAINABILITY RIDER
(Continued)**

Section No. 5
Original Sheet No. 140

EXISTING CUSTOMERS

Existing customers who materially increase their use of electric service may qualify for service under this Rider, provided such material increase is the result of the addition of equipment, or expansion of the customer's facility or operations. The customer shall notify the Company in writing and document the basis for the material increase in its use of electric service. Following such notification, the Company will review the customer's monthly billing demands. If the billing demands for each of the next three consecutive months exceed that from the comparable monthly period of the preceding year by at least 350 kW at one delivery point, the customer will be eligible thereafter to receive service under this Rider. If a customer's activities are very similar to the customer's previous activities, then the customer is considered to be an existing customer whether or not the owner(s) operator(s), or manager(s) are substantially different.

APPLICATION

As a condition of qualifying for a discount, Customer must make an application on a Commission approved form demonstrating that it meets the Qualified Billing Demand requirement. Information related to the Qualified Billing Demand and Investment is trade secret information under the Minnesota Government Data Practices Act ("Act").

RIGHT TO REFUSE SERVICE

The Company reserves the right to refuse applicants for service under this Rider if it determines that significant additional capital expenditures will be required to provide service to that applicant. In such cases, an applicant may be able to qualify for service by making a non-refundable contribution to compensate for the significant additional capital costs incurred by the Company to supply service to the applicant.

ENERGY EFFICIENCY

For service taken on this Rider, the Company will conduct an energy audit and inform the customer of the conservation programs available from the Company. Customer will be responsible for some portion of the cost of the energy audit. Customer must also participate in the Company's Energy Assistance Design program or other energy efficiency program.

ELECTRIC SERVICE AGREEMENT

Any customer taking service under this Stimulation Rider shall execute an Electric Service Agreement, or amend their existing Electric Service Agreement, with the Company for a period of six years beginning on the effective date on which the customer commences taking service under this Rider. Such Electric Service Agreements (new or amended) shall state the increased or new load level of the customer as well as the customer's obligation to continue to purchase all of their electric power and electric energy from the Company during the term of the agreement. The effective date of service under this rider will be set forth in the Electric Service Agreement but not before three months of qualified billing demand has occurred after the application. The Electric Service Agreement entered into pursuant to this Agreement and provision of the discount is not subject to Commission Approval.

(Continued on Sheet No. 5-141)

Date Filed:	11-02-12	By: David M. Sparby	Effective Date:	12-01-13
		President and CEO of Northern States Power Company, a Minnesota corporation		
Docket No.	E002/GR-12-961		Order Date:	09-03-13

MINNESOTA ELECTRIC RATE BOOK - MPUC NO. 2

**BUSINESS INCENTIVE AND SUSTAINABILITY RIDER
(Continued)**

Section No. 5
Original Sheet No. 141

REPORTING REQUIREMENT

No later than 30 days after the Company signs a new ESA with a customer to be served under the BIS Rider, the Company must file with the Commission a report showing the incremental revenues and the incremental costs associated with the new ESA. If no party objects to the ESA within 30 days of the filing date, the ESA is deemed to be approved. One year from the effective date of this tariff, and annually thereafter, the Company shall file a report with the Commission identifying the number of customers receiving service under this Rider and the associated incremental additional revenues received by the Company and the incremental additional costs experienced by the Company.

REVENUE RECOVERY

The Company, within a general rate case, is allowed to seek recovery of the difference between the applicable commercial and industrial tariff and this Rider times the usage level during the test year period.

N
|
N

Date Filed:	11-02-12	By: David M. Sparby	Effective Date:	12-01-13
		President and CEO of Northern States Power Company, a Minnesota corporation		
Docket No.	E002/GR-12-961		Order Date:	09-03-13